



**SMALL
BUSINESS
CORPORATION**



SECRETARY'S CERTIFICATE

I, **JESSIE R. REOTUTAR**, acting in my capacity as Corporate Board Secretary of the Small Business Corporation, a government-owned and controlled corporation created by virtue of R.A. 6977, as amended by R.A. 8289 and further amended by R.A. 9501, after being duly sworn to in accordance with law, hereby certify that in the 298th Meeting of the Board of Directors of the Corporation held on 22 March 2018 at the SB Corporation Board Room, 18/F 139 Corporate Center, 139 Valero St., Salcedo Village, Makati City and at which a quorum was present, the following Resolution was duly passed, approved and confirmed:

BOARD RESOLUTION NO. 2018-03-2522

SBC'S CORPORATE OPERATING BUDGET FOR CY 2018 AS AMENDED

"RESOLVED: That as favorably recommended, by Management, the Small Business Corporation's Corporate Operating Budget for CY 2018 as amended, a copy of which is attached as Annex "A" and made an integral part hereof be, as it is hereby approved and confirmed."

APPROVED.

Makati City, 23 March 2018.

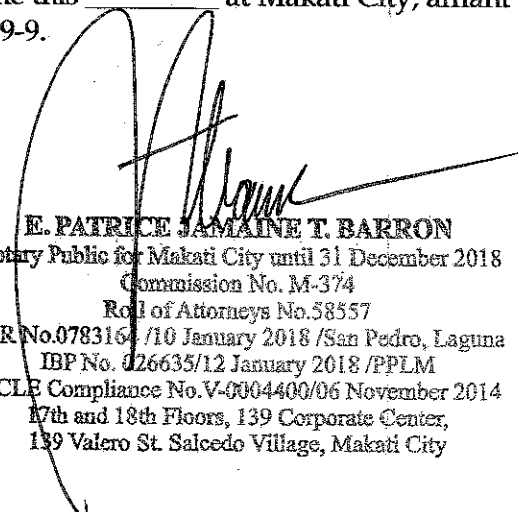

JESSIE R. REOTUTAR
Corporate Board Secretary

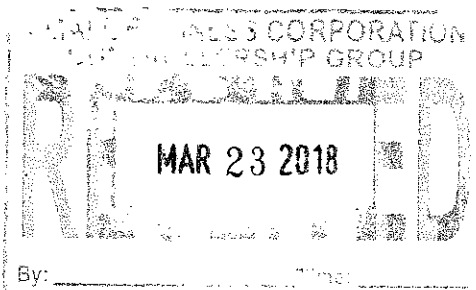
O A T H

REPUBLIC OF THE PHILIPPINES)
MAKATI CITY) S.S.

SUBSCRIBED AND SWORN to before me this MAR 23 2018 at Makati City, affiant exhibited to me his UMID No. CRN-006-0083-3539-9.

Doc. No. 389;
Page No. 79;
Book No. VIII;
Series of 2018.


E. PATRICE JAMAIME T. BARRON
Notary Public for Makati City until 31 December 2018
Commission No. M-374
Roll of Attorneys No. 58557
PTR No. 0783164 / 10 January 2018 / San Pedro, Laguna
IBP No. 026635/12 January 2018 / PPLM
MCLE Compliance No. V-0004400/06 November 2014
17th and 18th Floors, 139 Corporate Center,
139 Valero St. Salcedo Village, Makati City



MEMORANDUMFOR : **THE BOARD OF DIRECTORS**FROM : **MA. LUNA E. CACANANDO**
President/CEO

DATE : March 14, 2018

SUBJECT : **SBC's PROPOSED 2018 CORPORATE OPERATING BUDGET**

This is to submit for Board's reconsideration SBC's Corporate Operating Budget for CY 2018, as amended in accordance with FY 2018 General Appropriations Act (GAA), with the following highlights:

(In Thousand Pesos)

2017		2018	Variance	
Board Approved	Estimated	Proposal	Increase/ (Decrease)	%

REVENUES**Operating Revenues**

Lending Operations

SME Wholesale

Micro Wholesale

Retail

ERF

P3

Sub-Total

Guarantee Operations

Equity Financing Operations

Treasury Operations

Other Operating Income

Total Operating Revenues**Other Revenues**

Gain on sale of Acquired Assets

Gain/(Loss) On Foreign Exchange

Management Fee - CRGF

Miscellaneous Income

*Sub-Total***TOTAL REVENUES ^{a/}****DIRECT COST****Financing Cost**

Interest Expense

Guarantee Fee Expense

*Sub-Total ^{b/}***GROSS PROFIT ^{c/} (a-b)**

10,278	10,288	4,056	(6,232)	-61%
78,787	61,327	73,000	11,673	19%
122,023	120,170	158,167	37,997	32%
28,617	29,316	12,167	(17,149)	-58%
5,315	5,315	31,080	25,765	485%
245,021	226,415	278,469	26,289	23%
1,260	1,260	1,470	210	17%
851	851	851	-	0%
59,608	69,664	47,095	(22,569)	-32%
16,643	16,643	27,549	10,906	66%
323,383	314,833	355,434	14,836	13%
7,942	7,942	10,000	2,058	26%
12,137	12,137	20,000	7,863	65%
1,656	2,420	2,500	80	3%
3,881	3,825	4,000	175	5%
25,616	26,324	36,500	(36,500)	39%
348,999	341,157	391,934	(21,664)	52%
31,189	25,879	25,746	(132)	-1%
11,042	11,184	12,465	1,281	11%
42,231	37,063	38,212	1,149	3%
306,768	304,094	353,722	(22,813)	16%

OPERATING EXPENSES

Administrative Cost

Personal Services

MOOE

MOOE- ERF/P3 ^{d/}

CRGF Expense ^{d/}

Capacity Building Expense

Sub-Total

Other Expenses

Acquired Assets Expense

Litigation Expense

Impairment Loss- ROPA

Sub-Total

Others- Non-Cash Expenses

Depreciation Expense

Credit Cost

Regular

ROPA

ERF/P3 ^{d/}

Sub-Total

TOTAL EXPENSES ^{e/}

INCOME BEFORE TAXES AND

EXTRA-ORDINARY ITEMS ^{ff (c-e)}

INCOME BEFORE TAXES AND

EXTRA-ORDINARY ITEMS (exclusive of NG subsidy) ^{g/ (f+d)}

INCOME TAXES ^{h/}

NET INCOME AFTER TAXES, BEFORE
EXTRA-ORDINARY ITEMS ^{i/ (f-h)}

Add: Subsidies ^{j/}

Extraordinary Items

Translation Adjustment

Change in Derivative Valuation

Sub-Total ^{k/}

NET INCOME FROM CONTINUING
OPERATION ^{l/ (f+j-k)}

123,152	154,966	204,039	49,073	32%
101,845	66,670	74,214	7,544	11%
13,774	13,774	50,000	36,226	263%
37,500	37,500	-	(37,500)	-100%
3,818	3,818	4,177	359	9%
280,089	276,728	332,430	55,702	20%
658	658	2,363	1,705	259%
1,600	1,600	1,760	160	10%
2,258	2,258	4,123	1,865	83%
9,600	7,950	8,849	899	11%
55,102	55,102	39,294	(15,808)	-29%
950	950	4,200	3,250	342%
148,500	81,504	66,996	(14,508)	-18%
214,152	145,506	119,339	(26,167)	-18%
496,500	424,492	455,892	31,400	85%
(189,732)	(120,398)	(102,171)	18,228	-15%
10,042	12,380	14,825	2,445	20%
	3,714	4,448	734	20%
(189,732)	(124,112)	(106,618)	17,494	-14%
1,000,000	974,278	1,066,996	92,717	10%
	(224,115)		224,115	-100%
	32,575		(32,575)	-100%
	(191,539)		191,539	-100%
810,268	1,041,705	960,378	(81,328)	-8%

Return on Assets (ROA)

0.19% 0.21%

Return on Equity (ROE)

0.42% 0.38%

The detailed budget proposal with the corresponding notes and assumptions used are attached herewith for your perusal.

For Board consideration and approval.

Small Business Corporation
2018 Corporate Operating Budget
 Notes and Assumptions Used

1. Loans Portfolio for the Year, Average Lending rates and Distribution per Program (in Million Pesos)

Annex F

Program	2018			2017			Percent Increase/ (Decrease)
	Interest Rate	OB, end	% per Program	Interest Rate	Est. OB, end	% per Program	
SME Wholesale	4.00%	100.0	2%	5.50%	100.0	2%	0%
Micro Wholesale	6.00%	1,200.0	26%	7.00%	900.0	20%	33%
Micro - P3	2.00%	1,791.5	39%	2.00%	850.0	19%	111%
Retail/Structure Finance	12.00%	1,300.0	28%	12.50%	1,050.0	23%	24%
Retail-ERF	6.00%	200.0	4%	6.00%	300.0	7%	-33%
		4,591.5	100%		3,200.0	70%	43%

2. Investment Portfolio for the Year (In Million Pesos)

Annex D

Investment Portfolio	2018			2017			Percent Increase/ (Decrease)
	Ave. Investment rate	OB, end	Distribution	Ave. Investment rate	OB, end	Distribution	
Short-term	1.29%	127.0	10%	1.40%	1,093.5	84%	-88%
Long-Term	3.89%	1,169.9	90%	3.70%	1,469.9	113%	-20%
		1,296.9	100%		2,563.4	198%	-49%

3. Borrowings and Finance Cost (In Million Pesos)

Annex E

	Rate	Finance Cost	2018 OB, end	2017 OB, end
ODA Funds	4.75%	9.7	1,127.0	1,152.1
MSME Notes	1.50%	16.1	1,056.1	1,500.0
		25.7	2,183.1	2,652.1

4. Administrative and Other Expenses (*Regular & NG Subsidy*)

(In Millions)

Personnel Services	204.0
MOOE – (Regular, Capacity Bldg, Other Exp.)	82.5
MOOE – NG Subsidy	50.0
	Php 336.5 M

5. Provision for Probable Losses, were based on the following

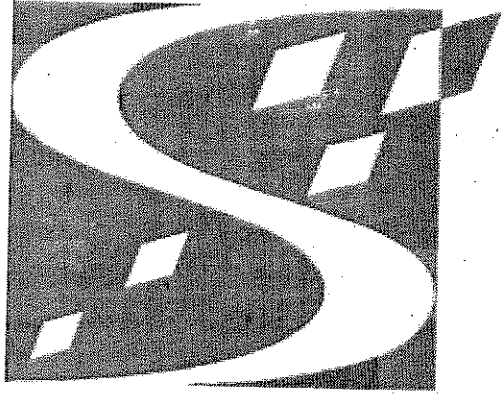
Annex G

• SME Wholesale	1.0
• Micro Wholesale	12.0
• Retail	26.0
• Guarantees	0.3
Total	39.3 M
• ROPA	4.2 M

6. Capital Expenditures - PPE	10.0 M
- Loans Outlay	3,200.0 M
Total Capital Outlay	3,210.0 M

Supporting Schedules:

Annex A	-	<i>Projected Income Statement</i>
Annex B	-	<i>Projected Balance Sheet</i>
Annex C	-	<i>Projected Cash Flows</i>
Annex D	-	<i>Treasury Income Projections</i>
Annex E	-	<i>Projected Foreign & Domestic Borrowings</i>
Annex F	-	<i>Loan Portfolio Targets</i>
Schedule 1	-	<i>Schedule of Personnel & MOOE Expenses</i>
Schedule 2	-	<i>Proposed Capital Outlay</i>



SMALL
BUSINESS
CORPORATION

CORPORATE OPERATING BUDGET
(CY 2018)

Small Business Corporation
Income Statement FY 2018
In Thousands

Annex A

	Board Approved	Estimated	Proposal	Variance	
	2017	2018	2018	Increase/ (Decrease)	%
REVENUES					
Operating Revenues					
Lending Operations					
SME Wholesale	10,278	10,288	4,056	(6,232)	-61%
Micro Wholesale	78,787	61,327	73,000	11,673	19%
Retail	122,023	120,170	158,167	37,997	32%
ERF	28,617	29,316	12,167	(17,149)	-58%
P3	5,315	5,315	31,080	25,765	485%
<i>Sub-Total</i>	245,021	226,415	278,469	26,289	23%
Guarantee Operations	1,260	1,260	1,470	210	17%
Equity Financing Operations	851	851	851	-	0%
Treasury Operations	59,608	69,664	47,095	(22,569)	-32%
Other Operating Income	16,643	16,643	27,549	10,906	66%
Total Operating Revenues	323,383	314,833	355,434	14,836	13%
Other Revenues					
Gain on sale of Acquired Assets	7,942	7,942	10,000	2,058	26%
Gain/(Loss) On Foreign Exchange	12,137	12,137	20,000	7,863	65%
Management Fee - CRGF	1,656	2,420	2,500	80	3%
Miscellaneous Income	3,881	3,825	4,000	175	5%
<i>Sub-Total</i>	25,616	26,324	36,500	(36,500)	39%
TOTAL REVENUES ^{a/}	348,999	341,157	391,934	(21,664)	52%
DIRECT COST					
Financing Cost					
Interest Expense	31,189	25,879	25,746	(132)	-1%
Guarantee Fee Expense	11,042	11,184	12,465	1,281	11%
<i>Sub-Total ^{b/}</i>	42,231	37,063	38,212	1,149	3%
GROSS PROFIT ^{c/ (a-b)}	306,768	304,094	353,722	(22,813)	16%
OPERATING EXPENSES					
Administrative Cost					
Personal Services	123,152	154,966	204,039	49,073	32%
MOOE	101,845	66,670	74,214	7,544	11%
MOOE- ERF/P3 ^{d/}	13,774	13,774	50,000	36,226	263%
CRGF Expense ^{d/}	37,500	37,500	-	(37,500)	-100%
Capacity Building Expense	3,818	3,818	4,177	359	9%
<i>Sub-Total</i>	280,089	276,728	332,430	55,702	20%
Other Expenses					
Acquired Assets Expense	658	658	2,363	1,705	259%
Litigation Expense	1,600	1,600	1,760	160	10%
Impairment Loss- ROPA					
<i>Sub-Total</i>	2,258	2,258	4,123	1,865	83%

Others- Non-Cash Expenses

Depreciation Expense

Credit Cost

Regular

ROPA

ERF/P3 ^{d/}

Sub-Total

TOTAL EXPENSES ^{e/}

**INCOME BEFORE TAXES AND
EXTRA-ORDINARY ITEMS ^{f/ (c-e)}**

**INCOME BEFORE TAXES AND
EXTRA-ORDINARY ITEMS (exclusive of
NG subsidy) ^{g/ (f+d)}**

INCOME TAXES ^{h/}

**NET INCOME AFTER TAXES, BEFORE
EXTRA-ORDINARY ITEMS ^{i/ (f-h)}**

Add: Subsidies ^{j/}

Extraordinary Items

Translation Adjustment

Change in Derivative Valuation

Sub-Total ^{k/}

**NET INCOME FROM CONTINUING
OPERATION ^{l/ (f+j-k)}**

Return on Assets (ROA)

Return on Equity (ROE)

Board Approved	Estimated	Proposal	Variance	
			Increase/ (Decrease)	%
	2017	2018		
	9,600	8,849	899	11%
	55,102	39,294	(15,808)	-29%
	950	4,200	3,250	342%
	148,500	66,996	(14,508)	-18%
	214,152	119,339	(26,167)	-18%
	496,500	455,892	31,400	85%
	(189,732)	(102,171)	18,228	-15%
	10,042	14,825	2,445	20%
		3,714	734	20%
	(189,732)	(106,618)	17,494	-14%
	1,000,000	1,066,996	92,717	10%
		(224,115)	224,115	-100%
		32,575	(32,575)	-100%
		(191,539)	191,539	-100%
	810,268	960,378	(81,328)	-8%

0.19%

0.21%

0.42%

0.38%

Small Business Corporation
Balance Sheet FY 2018
In Thousands

Annex B

	Estimated	Proposal	Variance	
	2017	2018	Increase/ (Decrease)	%
ASSETS				
Current Assets				
Cash and Cash Equivalents	1,093,511	127,037	(966,474)	-88%
Investment in Gov't Securities	356,241	667,270	311,029	87%
Interest Receivable on Investments	29,303	20,000	(9,303)	-32%
Interest Receivable on Loans	45,090	50,000	4,910	11%
Loans Receivable, Net	4,102,564	5,886,538	1,783,974	43%
Allowance for Doubtful Accounts	(902,564)	(1,295,038)	(392,474)	43%
	4,724,145	5,455,806	731,662	15%
Non-Current Assets				
Long-term Investment - GS	1,469,906	1,169,906	(300,000)	-20%
Equity Investment in Joint Venture	14,473	14,473	-	0%
Financial Assets at fair value through profit or loss	56,243	117,131	60,888	
Investment Property, net	66,301	60,000	(6,301)	-10%
Property and Equipment, net	86,175	77,679	(8,496)	-10%
Deferred Tax Asset	70,339	85,969	15,631	22%
Other Assets	16,089	17,697	1,609	10%
	1,779,525	1,542,856	(236,669)	-13%
Total Assets	6,503,670	6,998,662	494,992	8%
LIABILITIES				
Current Liabilities				
Notes Payable	1,420,737	964,510	(456,228)	-32%
Bank Loan	-	-	-	0%
Long-term Liabilities	116,412	120,000	3,588	3%
Interest Payable	13,369	14,706	1,337	10%
Other Current Liabilities	836,488	840,000	3,512	0%
	2,387,006	1,939,216	(447,790)	-19%
Non-Current Liabilities				
Long-term Liabilities	1,035,650	1,006,976	(28,674)	-3%
Notes Payable	79,263	91,590	12,328	16%
Financial Liabilities at fair value through profit or loss	28,576	20,057	(8,519)	-30%
	1,143,489	1,118,624	(24,866)	-2%
Total Liabilities	3,530,495	3,057,839	(472,656)	-13%
EQUITY				
Capital Stock	1,919,902	1,919,902	-	0%
Paid in Capital in Excess of Par Value	79,510	79,510	-	0%
Unappropriated Retained Earnings	(67,388)	(60,649)	6,739	-10%
Appropriated Retained Earnings	1,012,173	1,962,173	950,000	94%
Fair Value through Profit or Loss Reserve	28,977	39,887	10,910	38%
Total Equity	2,973,174	3,940,823	967,648	33%
Total Liabilities and Equity	6,503,670	6,998,662	494,992	8%

Small Business Corporation
Statement of Cash Flows FY 2018
In Thousands

Annex C

	Estimated 2017	Proposal 2018
Cash Flows from Operating Activities:		
Cash Inflows:		
Interest on Loans	226,415	278,469
Interest on Investments	59,717	47,000
Guarantee Fees	1,260	1,470
Other Income	16,643	27,549
Collections from loans to employee	5,541	8,000
Advances from suppliers and creditors	946,430	90,000
Collection of Loans	1,791,267	1,416,026
Unapplied Collections	4,471	4,919
Gain on Foreign Exchange	13,965	20,000
Subsidy from NG	1,000,000	1,000,000
Total Cash Inflows	4,065,710	2,893,432
Cash Outflows:		
Loans granted to employees	15,336	10,000
Advances to suppliers and creditors	15,168	15,000
Payment of Operating Expenses	284,678	306,211
Loan Releases	2,731,137	3,200,000
Loss on foreign exchange	1,828	2,000
Total Cash Outflows	3,048,147	3,533,211
Net Cash Provided by (Used in) Operating Activities	1,017,563	(639,779)
Cash Flows from Investing Activities:		
Cash Inflows:		
Proceeds from Held-To-Maturity Investment	484,267	400,000
Proceeds from Disposal of Acquired Properties (ROPA)	3,363	3,699
Proceeds from Disposal of Property and Equipment	199	219
Total Cash Inflow	487,828	403,918
Cash Outflows:		
Placements of Held-To-Maturity Investment	532,308	100,000
Purchase of Property and Equipment	8,000	10,000
Investment in Equity Venture Capital	-	-
Costs relative to foreclosed properties (ROPA)	920	1,012
Total Cash Outflows	541,229	111,012
Net Cash Provided by Investing Activities	(53,400)	292,906
Cash Flows from Financing Activities:		
Cash Inflows:		
Proceeds from Issuance of mSME Notes	506,333	443,900
Proceeds from Foreign Loans	-	-
Proceeds from Bank Loans	-	-
Total Cash Inflows	506,333	443,900
Cash Outflows:		
Payment of Foreign Loans	94,294	137,489
Payment of Interest on Loans and Other Finance Costs	42,269	38,212
Payment of Matured mSME Notes	492,360	887,800
Payment of Bank Loans	-	-
Total Cash Outflows	628,923	1,063,501
Net Cash Used in Financing Activities	(122,591)	(619,601)
Net increase (decrease) in cash and cash equivalents	841,572	(966,474)
Add: Cash and Cash Equivalents, Beginning	251,939	1,093,511
Cash and Cash Equivalents, Ending	1,093,511	127,037

Small Business Corporation
Treasury Income Projection 2018
In Thousands

<i>Annex D</i>

	Estimated 2017	Proposal 2018
Income from Short-term Deposits		
SDAs/HYSA/Up to 90-day T-Bills	1,093,511	127,037
Projected Portfolio Rate, net	1.40%	1.29%
Income from Short-term Deposits	15,265	1,643
Investment Income		
Investment in GS	1,469,906	1,169,906
Projected Portfolio Rate, net	3.70%	3.89%
Income from Investments	54,399	45,452
Treasury Gross Income	69,664	47,095

Small Business Corporation
 Foreign and Domestic Borrowings FY 2017
 In Thousands

Annex E

Creditor	Estimated 2017	Proposal 2018
Outstanding Balance		
Foreign Loans		
ADB	535,652	406,565
KfW	589,095	694,980
IFAD	27,315	25,432
Total	1,152,062	1,126,976
Domestic Borrowings		
MSME Notes	1,486,027	1,500,000
MSME Notes Maturities	(492,360)	(887,800)
Projected Issuance	506,333	443,900
Total mSME Notes	1,500,000	1,056,100
Bank Loan		
Loan repayment		
Loan availment		
Total Bank Loan	-	
FXRC Fee		
ADB	-	
KfW	-	
Total	-	
Guarantee Fee		
ADB	5,099	5,323
KfW	6,085	7,143
Total	11,184	12,465
Interest Expense		
ADB	507	3,129
KfW	4,079	5,357
IFAD	1,036	1,198
MSME Notes	20,256	16,062
Bank Loan	-	
Total	25,879	25,746
Total Finance Costs	37,063	38,212

Small Business Corporation
Loan Portfolio Targets (In Million Pesos)
FY 2018

Annex F

	Proposal 2017	Estimated 2017	Proposal 2018
Loans Receivable			
Beginning	3,214.3	3,162.7	4,102.6
Releases	3,660.6	2,731.1	3,200.0
Collections	2,340.0	1,791.3	1,416.0
Ending Balance	4,534.9	4,102.6	5,886.5
Change			
Gross Past Due	634.9	902.6	1,295.0
Allowance	451.7	728.4	655.5
Net Past Due	183.2	174.2	639.5
Gross Past Due Rate	14.00%	22%	22%
Net Past Due Rate	4.04%	4.25%	10.86%
Loan Portfolio Distribution (Earning OB)			
Wholesale Lending for SMEs	220.0	100.0	100.0
Wholesale Lending for Micros	1,265.0	900.0	1,200.0
Micro - Regular	1,265.0	900.0	1,200.0
Micro - P3		850.0	1,791.5
Retail	2,415.0	1,350.0	1,500.0
Retail - Regular	2,015.0	1,050.0	1,300.0
Retail - ERF/P3	400.0	300.0	200.0
Total	3,900.0	3,200.0	4,591.5
Growth Rates			
Wholesale Lending for SMEs	-5%	-57%	0%
Wholesale Lending for Micros	26%	-10%	33%
Retail			
Regular	136%	23%	11%
ERF	-5%	-29%	24%
Total Portfolio	55%	28%	43%
Guarantee Loan Portfolio	300.0	300.0	350.0
Contingent Liability Portfolio	42.0	42.0	49.0
Equity Financing Portfolio	35.0	14.5	14.5
Interest Rates			
Wholesale	5.50%	5.50%	4.00%
Micro			
Regular	7.00%	7.00%	6.00%
P3		2.00%	2.00%
Retail			
Regular	12.50%	12.50%	12.00%
ERF	6.00%	6.00%	6.00%

	Proposal 2017	Estimated 2017	Proposal 2018
Revenue from Loans			
Wholesale	12.3	10.3	4.1
Micro			
Regular	89.8	61.3	73.0
Micro - P3		5.3	31.1
Retail	279.7	149.5	170.3
Regular	255.4	120.2	158.2
ERF/P3	24.3	29.3	12.2
Total	381.8	226.4	278.5

Number of Normal-Risk AO & Desk Office	31		
Cost of Credit Risk			
Assumed Rate of Provisioning			
Wholesale Lending for SMEs	1.0%		1.0%
Wholesale Lending for Micros	1.0%		1.0%
Retail	2.0%		2.0%
Guarantee	3.0%		3.0%
ROPA	0.3%		0.3%
Total	4.0%		4.0%

Provision for Losses			
Wholesale Lending for SMEs	2.2		1.0
Wholesale Lending for Micros	12.7		12.0
Retail - Regular	40.3		26.0
Retail - ERF	0.0		0.0
Guarantee	0.3		0.3
ROPA	6.7		4.2
Total	62.1	204.6	43.5

Small Business Corporation
Schedule of Personnel & MOOE Expenses for CY 2018
In Million Php

Schedule 1

Personnel Services

	Estimated 2017	Proposal 2018
Salaries, Wages & Bonuses	126,055,166	166,080,912
Employee Benefits	14,632,621	20,306,768
GSIS/HDMF/PHILHEALTH & EC	11,745,978	15,545,720
Board Fees/PBI for Board/Per Diem	2,532,000	2,106,000
Total	154,965,765	204,039,400

Maintenance & Other Operating Expenses- Regular

ACSIC Expense	-	2,000,000
Advertising and Publicity	160,000	-
Auditing Services	4,500,000	2,976,900
Board & Committee Expenses	700,000	847,000
Business Dev't. Cost	1,000,000	662,700
Business Promotion	400,000	1,560,000
Communication Expenses	2,800,000	3,596,700
Condominium Dues	1,700,000	1,530,000
Contractual and Other Admin. Services	11,400,000	7,916,000
CRGF Expense (Reg. Fund)	-	400,000
Fuel, Oil & Lubricants	700,000	1,575,900
Grant, Aids & Donations	50,000	20,000
Insurance Expenses and Premiums	1,100,000	1,613,000
Management and Other Professional Fees	3,200,000	4,172,500
Membership Fees & Dues	50,000	124,300
Mgm't. Comm. Expense	100,000	90,000
Miscellaneous Expenses	1,550,000	2,196,600
Other Operating Expenses	300,000	350,000
Power, Light and Water	2,600,000	2,505,300
Printing and Binding	460,000	200,000
Promotion and Entertainment Expenses	4,100,000	4,668,000
Rental Expenses	2,500,000	3,443,100
Repairs & Maint.	2,700,000	3,934,200
Security & Janitorial Services	1,000,000	1,277,500
Subscriptions and Periodicals	100,000	234,200
Supplies & Materials	2,100,000	2,247,600
Taxes & Licenses	13,000,000	14,012,400
Training & Seminar	3,400,000	1,970,000
Travelling Expenses	3,000,000	4,190,100
Year-end Expense	2,000,000	3,900,000
Total	66,670,000	74,214,000

Capacity Building Expense	3,817,545	4,177,033
Mobilization Expense - NG Subsidy	-	-
ERF Expense	3,774,432	-
CRGF Expense	37,500,000	-
P3 Expense	10,000,000	50,000,000
Other Expenses	2,469,241	4,123,090
Total MOOE	124,231,218	132,514,123

Non-cash expense

Depreciation Expense

7,950,000 **8,849,000**

SMALL BUSINESS CORPORATION
PROPOSED CAPITAL OUTLAY PER GROUP (SUMMARY)
 FY 2018

Schedule 2

GL Code	GL Name	NLG	SLG	VG	MG	CLG	HO	Total PPE
219000	Leasehold Improvement, Buildings	100,000	-	1,000,000	525,000	970,000		2,595,000
219005	Building Improvements						796,000	796,000
221000	Office Equipment	50,000	-	170,000	60,000	105,000	645,000	1,030,000
222000	Furniture & Fixtures		-	65,000	100,000	40,000	50,000	255,000
223000	IT Equipment & Software	220,000	346,000	300,000	513,000	170,000	2,936,000	4,485,000
250000	Other PPE -Miscellaneous		-	120,000	364,000	125,000	230,000	839,000
Total PPE		370,000	346,000	1,655,000	1,562,000	1,410,000	4,657,000	10,000,000
Loans Outlay								3,200,000,000
Total Capital Outlay								3,210,000,000